







PERSONAL INFORMATION

Majdi Sukkar

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Date of birth 25/03/1977 | **Nationality** Syrian

WORK EXPERIENCE

November 2020 - Present

Lecturer at Syrian Private University (SPU)

Teaching: Programming, Image Processing & Analyzing, Communication Skills.

(from 2011 - to 2018)

Head of ATM's Dept.**Commercial Bank of Syria,**

- Manage daily operations of the ATM and network and develop resolution procedures to ensure uptime and continuous ATM operations.
- Ensures timely resolutions of the ATM network and system-related problems.
- Develops, recommends, and implements ATM strategies to take advantage of business opportunities, technology, and ATM network enhancements.
- Follow up Reports on a daily basis; ATM up-time, troubleshooting, remedial measures.
- Conducting day to day affairs of ATM and Visa and master cards fraud monitoring and control, maintenance activities, regulations, etc.
- Reporting of monthly activities undertaken as snap-shot report
- Quality control; measuring customer satisfaction by analyzing the complaints and taking remedial measures.
- Department employees' work measurement and performance feedback.
- Well working with Executive Management to oversee key relationships with processors and service providers.

(Banking Software ,SQL Server Database)

(from 2009 - to 2011)

Retail Account Manager

NAT- NET Toshiba, Syria, Damascus.

- Managing a portfolio of accounts.
- Dealing with all aspects of a campaign.
- Using an existing network of industry contacts to generate new business Leading and training other members of the account team.
- Managing the work of account executives.
- Leading project management activity.
- Ensuring necessary actions are undertaken by the account team.
- Achieving sales targets.
- Delivering sales presentations to high-level executives - Attending client meetings.
- Maintaining and expanding relationships with existing clients.
- Completing administrative work, as required.....

(from 2007 - to 2009)

Trainer & IT Manager

TAFE Arabia Technical and Further Education, Saudi Arabia

- Training the Institute students on different computer skills.
- Maintains information technology strategies by managing the staff; researching and implementing technological strategic solutions.

(from 2001 - to 2003)

Marketing Assistant

Obiekan Home interactive (OHI) ,Saudi Arabia

Duties of a Marketing Assistant:

- The duties of a marketing assistant depend upon the needs of the individual marketing manager or company, but most duties fall into the administrative assistance and office support realms.
- Tasks may include, but are not limited to, handling travel arrangements for the marketing department, scheduling conferences or meetings, organizing data and gathering information.
- Many marketing assistants are also seen as go-between who facilitates inter-departmental communication.

EDUCATION AND TRAINING

(from 2018 - to 2022)

PHD in Computer Engineering

Marwadi University ,India

AI, DL, CV.

Real-Time Pedestrians Detection & Tracking by Deep Learning

(from 2013 - to 2017)

Master's degree, Web science

SVU, Damascus, Good Grade

- Research study in Web science, include C#.net programming.
- A research thesis in building a Market intelligence System based on the web, and the case study was about the forecast in the share markets .By using Data mining algorithms and business intelligence techniques.

(from 2006 - to 2011)

Bachelor's degree, Information Technology

SVU, Damascus , Good Grade

PERSONAL SKILLS

Mother tongue(s) Arabic

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	Advanced	Advanced	Advanced	Advanced	Advanced

Communication skills

- Good communication skills gained through my experience as a Head of Dep't and Trainer.

Organisational / managerial skills

- Leadership (for 8 years ago I was responsible for a team of 10 people).
- Negotiation (more than 3 years in sales a marketing management).
- Persuasion (Different Experiences in sales &management &training.)

Job-related skills

- Good command of control, auditing and organising processes (I were in administration of the regional sales department for about two years and a Head of ATM Dep't more than 8 years)

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user

[Digital competences - Self-assessment grid](#)

MCSE 2013, CCNA Cisco

- good command of office suite (word processor, spread sheet, presentation software)
- good command of photo editing software gained as an amateur photographer